

## I.P.S. LOMBARDINI

## PROGRAMMA SVOLTO

## MATERIA INGLESE

## Classe 5<sup>A</sup> Servizi Commerciali

-a.s. 2019/20

Testo utilizzato:

"Best Performance" Alison Smith - ed. Eli

Prof.ssa BAZZETTA ROSSELLA

\*BUSINESS THEORY **BANKING SYSTEMS** 

TYPES OF BANKS

LIBRO DI TESTO

**FOTOCOPIE** 

**BANKING SERVICES:** 

**BANKING SERVICES TO BUSINESSES** CURRENT ACCOUNTS,

FOREIGN CURRENT ACCOUNTS,

FINANCING (loans, ecc.)

**ATMs** 

**MICROCREDIT:** 

**MICROCREDIT** 

**GRAMEEN BANK** 

MICROLOAN SUCCESS STORIES

**SUSTAINABILITY REPORT:** 

INTRODUCTION+IMPACT OF INDUSTRY ON ENVIRONMENT

**ETHICS** 

CORPORATE SOCIAL RESPONSIBILITY

**TYPES OF REPORTS** 

SUSTAINABILITY REPORT

HISTORY OF THE FIRST ENVIRONMENTAL REPORTS

MAIN PRINCIPLES OF REPORTING

THE IMPORTANCE OF MANAGING AND REPORTING ON

ENVIRONMENTAL PERFORMANCE.

AN EXAMPLE: BARILLA'S COMMITMENT FOR THE ENVIRONMENT

**ITS MISSION** 

**MARKETING:** 

WHAT MARKETING IS

**MARKET SEGMENTS** 

THE MARKETING MIX: PRODUCT, PRICE, PROMOTION AND PLACE

LIBRO DI TESTO

**FOTOCOPIE** 

LIBRO DI TESTO



THE EXTENDED MARKETING MIX

MARKET RESEARCH

**DIGITAL MARKETING** 

LIBRO DI TESTO

**ADVERTISING MEDIA:** 

THE CHOICE OF ADVERTISING MEDIA

LIBRO DI TESTO FOTOCOPIE

**ANALYSING ADVERTS: READING ADVERTS** 

\*BUSINESS PRACTICE APPLYING FOR A JOB:

EUROPASS CV

LETTER OF PRESENTATION
MY INTERNSHIP EXPERIENCE

LETTER OF APPLICATION

THE JOB INTERVIEW: BASIC PRINCIPLES

LAVORO PERSONALE LAVORO PERSONALE LAVORO PERSONALE)

(LAVORO PERSONALE

LIBRO DI TESTO

\*CIVILIZATION:

THE EUROPEAN CENTRAL BANK.

FRAUD IN THE DIGITAL AGE: PHISHING, CARD CLONING.

VIDEO: "Why do we need to change our food system"- AN ENVI

RONMENTAL PROGRAM.

"BIG BROTHER IS WATCHING YOU" - Orwell's 1894

SHOAH AND ANNE FRANK'S DIARY.

LIBRO DI TESTO

LIBRO DI TESTO

YOUTUBE

LIBRO DI TESTO

**FOTOCOPIA** 

Inveruno, 04 /06/2020

L'insegnante

Prof.ssa Rossella Bazzetta